

Vice-President Policy & Regulatory

Location: London (other locations can be considered)

Timeframe: From January 2024

About GSOA

The GLOBAL SATELLITE OPERATORS' ASSOCIATION ("GSOA") is the global non-profit association of the entire satellite ecosystem that brings members together and serves as the premier platform for worldwide collaboration. As the only CEO-driven satellite association in the world, GSOA takes the lead in addressing global challenges, seizing opportunities, and providing a unified voice for the satellite industry.

Our vision is to help policymakers improve the state of the world by continuously bridging digital, education, health, social, gender and economic divides across diverse geographies and mature and developing economies.

Satellite-enabled services enrich the daily life of millions of people around the globe, by broadcasting news and events worldwide, providing satellite-powered broadband to consumers in the air, at sea and on land cost-effectively, as well as providing cellular backhaul services to Mobile Network Operators (MNO) in urban, suburban, and rural locations. Together, we connect millions of people and devices for the benefit of consumers, businesses, institutions and governments.

More information can be found on our [website](#).

The Role

We are currently seeking a Vice-President of Policy & Regulatory.

The VP Policy & Regulatory leads and supports the advocacy and operational work of the Association in all key policy and regulatory areas of interest, including spectrum, market access and other relevant areas.

You will work with the 70+ member companies to develop industry positions on a wide range of policy and regulatory issues. You will frequently represent the Association and advocate industry positions on behalf of the satellite industry in regional and global fora, in various industry events and panels in all the key regions of the world. More specifically, you must have a telecoms and satellite background and expertise in one or more of the following critical policy areas: satellite regulations, spectrum, and telecommunications. Expertise in space sustainability is a plus.

You must also possess the ability to quickly understand GSOA positions and concerns in addition to identifying emerging policy and regulatory issues. GSOA is a consensus-based Association which will require negotiating skills to manage multistakeholder processes to a successful conclusion, facilitating solutions through a range of engagement styles across the Association's diverse membership.

The VP of Policy & Regulatory will report to the GSOA Director General and will interact frequently with senior representatives of the Board of Directors, relevant Working Groups and Task Forces.

Key Responsibilities

- Engaging and fostering relations with national administrations, global and regional governmental and other institutions, bodies, regulators and organizations relevant to GSOA;
- Providing direction and actively coordinating and supporting the activities of relevant GSOA Working Groups (i.e. Regulatory WG; Spectrum WG) and other relevant ad-hoc groups;
- Managing member relations in view of multiple competing and sometimes conflicting interests, different time zones, expectations and cultures;
- Monitoring and reporting on core subjects including attending hearings/events/meetings in governmental and other fora, such as the European Union institutions and the International Telecommunication Unions (ITU);
- Following, analysing and summarizing relevant governmental and stakeholder documents and publications, etc;
- Synthesizing complex technical/regulatory matters affecting satellite operators for senior management and policymakers;
- Leading and supporting activities for two of the regional groups;
- Preparing advocacy positions/presentations/letters, etc. including coordinating views of members and external consultant support as required to meet objectives;
- Preparing major ITU conferences and meetings (WRC, WTDC, GSR, PP), as well as regional meetings.

Candidate Profile & Competencies

- At least 10 years of experience working in the Tech/Telecoms policy sector, including some level of working relationships with relevant government entities at regional or global level, including ITU, European institutions and other appropriate regional organisations;
- At least 2+ years working in or with the satellite industry and the spectrum community;
- Excellent writing and verbal communications skills in English, including an ability to speak publicly at industry events and prepare writing policy statements and industry positions;
- Strong analytical and research abilities;
- Experience working in an efficient and organized manner with a remote team;
- Demonstrated ability to facilitate and coordinate groups toward a consensus-based solution;
- Ability to manage and provide leadership in the face of strong, diverse interests;
- Experience in collaborating with different cultures and provide “client care” for stakeholders/members located on all continents is required;
- Naturally connects and builds strong relationships with others, demonstrating strong emotional intelligence and an ability to communicate clearly and persuasively;
- Fluency in English (oral and written) essential; other languages are desirable;
- Frequent travel.

Start date: January 2024.

Location: London (other locations can be considered).

Salary: We offer a competitive salary commensurate with experience.

To apply, send your CV and cover letter to info@gsoasatellite.com

Closing date for applications: 31st October 2023