

GSOA, the Global Satellite Operators Association, is the only global non-profit association of the entire satellite ecosystem that brings members together and serves as the premier platform for worldwide collaboration. As the only CEO-driven satellite association in the world, it takes the lead in addressing global challenges, seizing opportunities, and providing a unified voice for the satellite industry.

GSOA is recognised as the representative body and subject matter expert for satellite operators by international, regional, and national organisations on topics such as spectrum, 5G, 6G, Digital Divide, space sustainability and the broader contribution of satellite to socio-economic development.

Leadership

The Board of Directors is comprised of the Chief Executives of all satellite operator members, who set the strategy and priorities of the Association. An effective Secretariat reporting directly to the Board drives visibility and high-level advocacy with external stakeholders and coordinates the Working Groups. The Operating Committee made of Senior Representatives and the Director General drives key actions and advises the Secretariat.

GSOA activities & partners

GSOA acts as the global voice of the satellite industry to promote common interests at national, regional, and global levels by:

- ✓ **Engaging in advocacy** around spectrum, regulatory and industrial policy to create favourable frameworks for the provision of satellite services;
- ✓ **Promoting innovation** and investment in satellite technology and services;
- ✓ **Driving recognition** of the socio-economic benefits of satellites;
- ✓ **Raising awareness of technical matters**, operational best practices, and quality standards; and
- ✓ **Promoting the industry** by conducting and sponsoring capacity-building workshops, events and campaigns around satellite communications on relevant topics.

Working Groups (WGs)

GSOA has different working groups that ensure representation of member interests on all continents through regional coordination. Each group is consensus-based, output-driven, and led by a Chair and two Co-Chairs.

International Telecommunications Union (ITU)

WG: The focus is on preparatory work for World Radio Conferences (WRCs), implementing their outcomes and technical studies on compatibility between satellite and other services.

Network & Services WG: Promotion and fostering a better understanding of the satellite communications industry with attention to issues of concern, such as cyber security, space policy, and space sustainability.

Regulatory WG: Engagement with the international and regional bodies, working on regulatory matters concerning spectrum, licensing, market access, electronic communications frameworks and any other issues that may affect satellite services.

Standards WG: GSOA is the “Market Representation Partner” for the satellite sector in 3GPP where 5G standards are set. 3GPP works on numerous items concerning NTN (non-terrestrial networks) and the Standards WG coordinates member positions and ensures that GSOA gives political weight to drive forward.

Technology WG: Evaluation and promotions remit has a few principal facets for both ground and space segment of the satellite ecosystem. One of the core initiatives is the Mutual Recognition Arrangement Working Group (MRA-WG), a consensus-based framework to improve the efficiency of satellite operators’ terminals type-approval procedures.

GSOA implements its mission contributing to initiatives and activities at local, regional, and global level and by engaging with national regulators and governments, standards- setting organisations such as 3GPP and regional bodies such as European Commission, ATU, CEPT, ASMG, RCC, CITELE and APT.

Through **GSOA** the satellite industry is invited to participate in activities in all world regions, collaborating with the International Telecommunications Union, the World Economic Forum, and the United Nations as well as with other sectors as required to achieve connectivity objectives.

GSOA Membership

Membership of GSOA gives you an opportunity to:

- ✓ **Shape the future** of the satellite communications industry and the frameworks in which it operates;
- ✓ **Work together** with the highest level of expertise to defend and protect the policy and regulatory needs of the industry;
- ✓ **Access training opportunities** and get discounts for GVF Training, the established global standard for technical satellite communications skills, and Space Business Qualified (SBQ), non-technical training tailored to provide an understanding of the business of space today and tomorrow;
- ✓ **Participate and speak** at webinars and events worldwide on the most relevant topics;
- ✓ **Benefit from free access** or discounts to different events in all regions;
- ✓ **Promote your projects**, use cases, best practices, and overall business through GSOA's extensive network.

Full Members:

Satellite operators can join at the tier level that is defined on their annual turnover. This level provides full benefits of all activities, participation in Working Groups, a seat on the Board of Directors and voting power.

Note: GSOA's Board may consider requests from operators that are expected to launch within a year.

Tier 1	Tier 2	Tier 3	Tier 4	Tier 5
above €600m	between €300m and €600m	between €100m and €300m	between €20m and €100m	below €20m

Associate Members:

All other companies operating in the satellite industry and supporting the **GSOA** objectives can join. This level provides full benefits of all activities and participation in Working Groups, except a seat on the Board.

Associate A	Associate B
above €400m	below €400m

Contact GSOA at info@gsoasatellite.com to become a member.